# THINGS TO LOOK FOR IN AN OUTSOURCING PROVIDER IN THE PHILIPPINES



## Reputation and Track Record

Do they have a good reputation? Look for companies with a proven history of delivering exceptional outsourcing services.



# Industry Expertise

Do they have teams who specialize in your industry? Research allows you to determine whether they can provide what you need.



## **Quality of Talent**

Industry knowledge is one thing, but it's another to hire skilled professionals with the right technical expertise.



## **Communication Skills**

Do they respond to concerns promptly using language that's easy to understand? Communication skills are a must-have for them meet your business needs.



#### Technology and Infrastructure

How are their technological capacities? A strong IT system and solid security are vital to ensure the efficiency and safety of your outsourced tasks.



### © Cost Structure

Rather than solely focusing on cost, assess the value offered by outsourcing companies in terms of quality, expertise. and service provided.



#### Data Security and Compliance

Establish clear data retention policies to govern the storage, use, and disposal of data. Find a provider who will agree to your security terms.



#### Flexibility and Adaptability

Look for an outsourcing partner that can adapt to your needs, as well as to the ever-evolving business trends.



#### Client References and Testimonials

Request for client references and review testimonials to gain insight into the outsourcing provider's reliability and performance.



#### Contractual Agreements

Review contracts carefully including their service-level agreements (SLAs), to define expectations for deliverables, timelines, and performance metrics.

